

**David I. Laibson**

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**EDUCATION**

1990-1994: Massachusetts Institute of Technology, Ph.D. Economics  
1988-1990: London School of Economics, M. Sc. Econometrics and Mathematical Economics, with Distinction  
1984-1988: Harvard University, A.B. Economics, Summa cum Laude

**PROFESSIONAL EXPERIENCE**

2007-present: Harvard University, Robert I. Goldman Professor of Economics  
2015-2018: Harvard University, Chair, Department of Economics  
2008-2013: Harvard University, Harvard College Professor  
2002-2007: Harvard University, Professor of Economics  
1998-2002: Harvard University, Paul Sack Associate Professor of Political Economy  
1997-1998: National Bureau of Economic Research Fellowship  
1994-1998: Harvard University, Assistant Professor of Economics

**SELECTED PROFESSIONAL ASSOCIATIONS**

2017-present: Editorial Advisory Board, Public Finance Review  
2014-present: Russell Sage Foundation, Board of Trustees, (Investment Committee)  
2014-2015: Harvard University Sexual Assault Task Force (Chair, Climate Survey Committee)  
2014-2015: American Association of Universities, Sexual Assault RFP and Survey Design Committees  
2014-2016: NASAA Committee on Senior Issues and Diminished Capacity  
2013-present: Director of the Foundations of Human Behavior Initiative, Harvard University  
2013: Search Committee, Dean of Harvard College  
2013-present: BSP: Behavioral Science & Policy, Editorial Board  
2013-2015: Consumer Financial Protection Bureau, Academic Research Council  
2013-2015: American Economic Association Government Relations Committee  
2012-2015: American Economic Association Committee on Honors and Awards  
2009-present: Director, NBER Roybal Center on Behavior (NIH)  
2007-2013: American Economic Journal: Macroeconomics, Editorial Board  
2006-present: Investment Committee of the Harvard University Retirement Plans  
2006-present: National Institutes of Health, NIA, BSR Data Priorities Committee  
2006-2016: Annual Reviews – Economics, Editorial Board  
2006-present: Pension Research Council, Advisory Board

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2006-2009: National Science Foundation, DRMS Panel  
2003-present: Stanford Institute for Theoretical Economics, Behavioral Economics, Co-organizer  
2003-2007: Journal of the European Economic Association, Editorial Board  
2002-present: Russell Sage Foundation Summer Institute in Behavioral Economics, Co-organizer  
2001-present: Journal of Risk and Uncertainty, Advisory Editor  
2001-2005: Brookings Institution, Advisory Committee for the Brookings Papers on Economic Activity  
2000-2005: The B.E. Journal of Macroeconomics, Editorial Board  
2000-2015: National Institutes of Health, NIA, Health and Retirement Survey Monitoring Committee  
1998-present: Russell Sage Behavioral Economics Roundtable  
1995-present: National Bureau of Economic Research, Research Associate (Asset Pricing, Economic Fluctuations, Aging), Institutional Review Board  
1995-2003: MacArthur Foundation Preferences Network

## RESEARCH AWARDS AND HONORS

2018: Keynote Lecture, Financial Conduct Authority and Competition and Markets Authority (UK)  
2018: Keynote Lecture, Inaugural Conference of the Max Planck Institute Experimental Economics Group  
2018: Richard T. Ely Lecture, American Economic Association  
2018: TIAA Paul A. Samuelson Award (with John Beshears, James Choi, and Brigitte Madrian)  
2017: Keynote Lecture, Center for Health Incentives and Behavioral Economics, University of Pennsylvania  
2017: Keynote Lecture, MMF Conference, King's College London  
2016: Keynote Lecture, Workshop on Behavioural Science and Public Policy, University of Stirling  
2016: Bogen Lecture, Hebrew University of Jerusalem  
2015: Insight Summit, London Business School, Keynote Paper  
2015: 1<sup>st</sup> Motivation and Self-Control Symposium, University of Cologne, Keynote Lecture  
2014: American Finance Association Lecture, ASSA Meetings  
2014: University of Copenhagen, Keynote Lecture  
2014: Munich Graduate School of Economics, Keynote Lecture  
2014: Nordic Conference on Behavioral and Experimental Economics, Keynote Lecture  
2014: Annual Meeting of the Society for Experimental Finance, Keynote Lecture  
2013: Annual Meeting of the Brazilian National Association of Graduate Centers of Economics, Keynote Lecture  
2013: White House Conference on Psychological Science and Behavioral Economics in Public Policy, Keynote Lecture  
2013: Kahneman Lecture, International Association for Research in Economic Psychology  
2013: Bernoulli Lecture for the Behavioral Sciences, University of Basel  
2012: William A. Owens Lecture, University of Georgia  
2012: Esther Peterson Lecture, American Council for Consumer Interests  
2011: Elected Fellow of the Econometric Society  
2011: Elected Fellow of the American Academy of Arts and Sciences  
2011: TIAA Paul A. Samuelson Award (with James Choi and Brigitte Madrian)  
2011: CES-IFO Keynote Lecture (Behavioral Economics)  
2011: Sumerlin Lecture Series, Johns Hopkins University  
2010: Mind Brain and Behavior Distinguished Harvard Lecture

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2010: Sir Richard Stone Annual Lecture, Cambridge University  
2010: Social Security Administration Grant (with John Beshears, James Choi, and Brigitte Madrian)  
2010: Sloan Foundation/Russell Sage Foundation Grant (with John Beshears, James Choi, and Brigitte Madrian)  
2010: TIAA-CREF Certificate of Excellence (with Sumit Agarwal, John Driscoll, and Xavier Gabaix)  
2009: Frank Hahn Lecture, Royal Economic Society  
2009: Fathauer Lecture in Political Economy, University of Arizona  
2009: Social Security Administration Grants (with John Beshears, James Choi, and Brigitte Madrian)  
2009: Roybal Grant, NIA-BSR (with John Beshears, James Choi, and Brigitte Madrian)  
2008: Association Lecture, Southern Economic Association  
2008: William S. Vickrey Distinguished Address, International Atlantic Economic Conference  
2008: Social Security Administration Grant (with John Beshears, James Choi, and Brigitte Madrian)  
2008: Keynote Lecture, Financial Literacy and Education Commission, U.S. Treasury Department  
2008: Plenary Lecture: German Economic Association Annual Meeting  
2008: James P. Houck Lecture, University of Minnesota  
2007: Lionel Robbins Lectures, London School of Economics  
2007: FINRA Grant (with John Beshears, James Choi, and Brigitte Madrian)  
2007: National Institute of Aging Grant (with John Beshears, James Choi, and Brigitte Madrian)  
2006: Ely Lectures, Johns Hopkins University  
2005: National Science Foundation Grant (with Xavier Gabaix and Eugene Stanley)  
2005: National Institutes of Aging Grant (with Dan Benjamin, Chris Chabris, and Ed Glaeser)  
2005: Keynote Speaker, Austrian Economics Association Annual Meeting  
2005: Theodore Schultz Lecture, University of Chicago  
2004: Carlos Diaz-Alejandro Lecture, Latin American Meeting of the Econometric Society  
2004: Social Security Administration Grant  
2003: National Institutes of Aging Center Grant (with David Wise)  
2003: National Institutes of Aging Grant (with Brigitte Madrian and Andrew Metrick)  
2002: Keynote Speaker, European Society for Population Economics  
2001: Nobel Symposium, Behavioral and Experimental Economics, Speaker  
2001: Alfred P. Sloan Foundation Research Fellowship  
2000: National Science Foundation Grant Recipient (with Xavier Gabaix)  
2000: 8<sup>th</sup> World Congress of Econometric Society, Plenary Session Speaker  
1999: National Institutes of Aging Grant  
1999: John M. Olin Foundation Faculty Fellowship  
1998: TIAA-CREF Paul A. Samuelson Award, Certificate of Excellence  
1997: National Bureau of Economic Research Aging Fellowship  
1997: MacArthur Science Foundation Career Grant Recipient  
1995: National Science Foundation Career Grant Recipient  
1994: Review of Economics Studies Tour  
1993: Sloan Foundation Doctoral Dissertation Fellowship  
1990: National Science Foundation Graduate Fellowship  
1988: Marshall Scholarship

## TEACHING AWARDS

2008: Harvard College Professor

1999: Phi Beta Kappa Prize for Excellence in Undergraduate Teaching

## PUBLICATIONS (reverse chronological order)

Benjamin D, Berger J, Johannesson M, Nosek B, Wagenmakers E-J, Berk R, Bollen K, Brembs B, Brown L, Camerer C, Cesarini D, Chambers C, Clyde M, Cook T, Boeck PD, Dienes Z, Dreber A, Easwaran K, Efferson C, Fehr E, Fidler F, Field A, Forster M, George E, Gonzalez R, Goodman S, Green E, Green D, Greenwald A, Hadfield J, Hedges LV, Held L, Ho T, Hoijtink H, Jones JH, Hruschka DJ, Imai K, Imbens G, Ioannidis JPA, Jeon M, Kirchler M, Laibson D, List J, Little R, Lupia A, Machery E, Maxwell S, McCarthy M, Moore D, Morgan S, Munafo M, Nakagawa S, Nyhan B, Parker T, Pericchi L, Perugini M, Rouder J, Rousseau J, Savalei V, Schönbrodt F, Sellke T, Sinclair B, Tingley D, Zandt TV, Vazire S, Watts D, Winship C, Wolpert RL, Xie Y, Young C, Zinman J, Johnson V. [Redefine Statistical Significance](#). *Nature Human Behaviour* 2018; 2:6-10.

Beshears J, J.Choi J, Laibson D, Madrian BC (2018). “Behavioral Household Finance”. In: Bernheim D, Laibson D, DellaVigna S, *Handbook of Behavioral Economics - Foundations and Applications 1*. Elsevier.

Laibson D (2018). “Private Paternalism, the Commitment Puzzle, and Model-Free Equilibrium (Richard T. Ely Lecture)”. *American Economic Review Papers and Proceedings* 108: 1-21.

Lee JJ, Wedow R, Okbay A, Kong E, Maghziyan O, Zacher M, Nguyen-Viet TA, Bowers P, Sidorenko J, Linner RK, Fontana MA, Kundu T, Lee C, Li H, Li R, Royer R, Timshel PN, Walters RK, Willoughby EK, Yengo L, Team 23andMR, COGENT, SSGAC, Alver M, Bao Y, Clark DW, Day FR, Furlotte NA, Joshi PK, Kemper KE, Kleinman A, Langenberg C, Magi R, Trampush JW, Verma SS, Wu Y, Yang MLZ, Zhao JH, Zheng Z, Boardman JD, Campbell H, Freese J, Harris KM, Hayward C, Herd P, Kumari M, Lencz T, Luan J'an, Malhotra AK, Metspalu A, Milani L, Ong KK, Perry JRB, Porteous DJ, Ritchie MD, Smart MC, Smith BH, Tung JY, Wareham NJ, Wilson JF, Beauchamp JP, Conley DC, Esko T, Lehrer SF, Magnusson PKE, Oskarsson S, Pers TH, Robinson MR, Thom K, Watson C, Chabris CF, Meyer MN, Laibson DI, Yang J, Johannesson M, Koellinger PD, Turley P, Visscher PM, Benjamin DJ, Cesarini D. “Gene discovery and polygenic prediction from a genome-wide association study of educational attainment in 1.1 million individuals”. *Nature Genetics* 2018; 50: 1112-1121.

Turley, Patrick, Raymond K. Walters, Omeed Maghziyan, Aysu Okbay, James J. Lee, Mark Alan Fontana, Tuan Anh Nguyen-Viet, Nicholas A. Furlotte, 23andMe Research Team, Social Science Genetic Association Consortium, Patrik Magnusson, Sven Oskarsson, Magnus Johannesson, Peter M. Visscher, David Laibson, David Cesarini, Benjamin Neale, and Daniel J. Benjamin (2018). “MTAG: Multi-Trait Analysis of GWAS.” *Nature Genetics* 50: 229-237.

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Alsan M, Beshears J, Armstrong WS, J.Choi J, Madrian BC, Nguyen MLT, Rio CD, Laibson D, Marconi VC. A Commitment Contract to Achieve Virologic Suppression in Poorly Adherent Patients with HIV/AIDS. *AIDS* 2017; 31(12):1765-1769.

Beshears J, J.Choi J, Laibson D, Madrian BC. Does Aggregated Returns Disclosure Increase Portfolio Risk-Taking? *Review of Financial Studies* 2017; 30(6):1971-2005.

Beshears J, J.Choi J, Laibson D, Madrian BC. Does Front-Loading Taxation Increase Savings? Evidence from Roth 401(k) Introductions. *Journal of Public Economics* 2017; 151(July 2017): 84-95.

Okbay A, et al and the SSGAC. Genetic Variants Associated with Subjective Well-Being, Depressive Symptoms, and Neuroticism Identified Through Genome-Wide Analyses. *Nature Genetics* 2016; 48: 624-633.

Okbay A, et al and the SSGAC. Genome-Wide Association Study Identifies 74 Loci Associated with Educational Attainment. *Nature* 2016; 533(7604): 539-542.

Beshears J, J.Choi J, Laibson D, Madrian BC, Reynolds GI. Vaccination Rates Are Associated with Functional Proximity but Not Base Proximity of Vaccination Clinics. *Medical Care* 2016; 54(6): 578-583.

Gabaix X, Laibson D, Li D, Li H, Resnick S, de Vries CG. The Impact of Competition on Prices with Numerous Firms. *Journal of Economic Theory* 2016; 165(2016): 1-24.

Camerer C, Cohen J, Fehr E, Glimcher P, Laibson D. Neuroeconomics. In: *Handbook of Experimental Economics*. Editors: John Kagel and Alvin Roth. 2016.

Laibson D, List JA. Principles of (Behavioral) Economics. *American Economic Review Papers and Proceedings* 2015; 105(5):385-390.

Beshears J, Choi JJ, Hurwitz J, Laibson D, Madrian BC. Liquidity in Retirement Savings Systems: An International Comparison. *American Economic Review Papers and Proceedings* 2015; 105(5):420-425.

Chabris CF, Lee JJ, Cesarini D, Benjamin DJ, Laibson DI. The Fourth Law of Behavior Genetics. *Current Directions in Psychological Science* 2015; 24(4):304-312.

Laibson D. Why don't present-biased agents make commitments? *American Economic Review Papers and Proceedings* 2015; 105(5):267-272.

Ericson KMM, White JM, Laibson D, Cohen JD. Money Earlier or Later? Simple Heuristics Explain Intertemporal Choices Better Than Delay Discounting Does. *Psychological Science* 2015; 26(6):826-833.

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Beshears J, Choi JJ, Laibson D, Madrian BC, Milkman KL. The Effect of Providing Peer Information on Retirement Savings Decisions. *Journal of Finance* 2015; 70(3):1161-1201.

Rietveld CA, Conley D, Eriksson N, Esko T, Medland SE, Vinkhuyzen AAE, Yang J, Boardman JD, Chabris CF, Dawes CT, Domingue BW, Hinds DA, Johannesson M, Kiefer AK, Laibson D, Magnusson PKE, Mountain JL, Oskarsson S, Rostapshova O, Teumer A, Tung JY, Visscher PM, Benjamin DJ, Cesarini D, Koellinger PD, SSGAC. Replicability and Robustness of Genome-Wide-Association Studies for Behavioral Traits. *Psychological Science* 2014; DOI: 10.1177/0956797614545132.

Acemoglu D, Laibson D, List JA. Equalizing Superstars: The Internet and the Democratization of Education. *American Economic Review Papers and Proceedings* 2014; 104(5):523-527.

Beshears J, Choi JJ, Laibson D, Madrian BC, Zeldes SP. What Makes Annuitization More Appealing? *Journal of Public Economics* 2014; 116(August 2014):2-16.

Beshears J, Choi JJ, Laibson D, Madrian BC. Who Uses the Roth 401(k), and How Do They Use It? In: *NBER Discoveries in the Economics of Aging*. University of Chicago Press; 2014 p. 411-440.

Loewenstein G, Friedman JY, McGill B, Ahmad S, Linck S, Sinkula S, Beshears J, Choi JJ, Kolstad J, Laibson D, et al. Consumers' misunderstanding of health insurance. *Journal of Health Economics*. 2013; 32(5):850-862.

Beshears J, Choi JJ, Laibson D, Madrian BC, Reynolds G. Testimonials Do Not Convert Patients from Brand to Generic Medication. *American Journal of Managed Care*. 2013; 19(9):e314-e331.

Rietveld CA, Medland SE, Derringer J, Yang J, Esko T, Martin NW, Westra H-J, Konstantin Shakhbazov, ..., Conley D, Davey-Smith G, Franke L, Groenen PJF, Hofman A, Johannesson M, Kardina SLR, Krueger RF, Laibson D, Martin NG, Meyer MN, Posthuma D, Thurik RA, Timpson NJ, Andre G U, van Duijn CM, Visscher PM, Benjamin DJ, Cesarini D, Koellinger PD. GWAS of 126,559 Individuals Identifies Genetic Variants Associated with Educational Attainment. *Science* 2013; 340(6139):1467-1471.

Chabris CF, Lee JJ, Benjamin DJ, Beauchamp JP, Glaeser EL, Borst G, Pinker S, Laibson DI. Why Is It Hard to Find Genes that are Associated with Social Science Traits? Theoretical and Empirical Considerations. *American Journal of Public Health*. 2013; 103(S1):S152-S166.

Beshears J, Choi JJ, Fuster A, Laibson D, Madrian BC. What Goes Up Must Come Down? Experimental Evidence on Intuitive Forecasting. *American Economic Review Papers and Proceedings*. 2013; 103(3):570-574.

Milkman KL, Beshears J, Choi JJ, Laibson D, Madrian BC. Planning prompts as a means of increasing preventive screening rates. *Preventative Medicine*. 2013; 56:92-93.

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Agarwal S, Driscoll JC, Laibson DI. Optimal Mortgage Refinancing: A Closed-Form Solution. *Journal of Money, Credit, and Banking*. 2013; 45(4):591-922.

Beshears J, Choi J, Laibson D, Madrian BC. Simplification and Saving. *Journal of Economic Behavior and Organization*. 2013; 95:130-145.

Harris C, Laibson D. Instantaneous Gratification. *Quarterly Journal of Economics*. 2013; 128(1):205-248.

Laibson D. Comment: Were They Prepared for Retirement? Financial Status at Advanced Ages in the HRS and AHEAD Cohorts Wise DA. Comment in the *Investigations in the Economics of Aging*, NBER, University of Chicago Press. 2012.

Chabris CF, Hebert BM, Benjamin DJ, Beauchamp JP, Cesarini D, van der Loos MJHM, Johannesson M, Magnusson PKE, Lichtenstein P, Atwood CS, et al. Most Reported Genetic Associations with General Intelligence Are Probably False Positives. *Psychological Science*. 2012; 23:1324-1336.

Boyle PA, Yu L, Segawa E, Wilson RS, Buchman AS, Laibson DI, Bennett DA. Association of cognition with temporal discounting in community based older persons. *BMC Geriatrics*. 2012; 12:48.

Fuster A, Hebert B, Laibson D. Investment Dynamics with Natural Expectations. *International Journal of Central Banking*. 2012; 8(1):243-265.

Benjamin DJ, Cesarini D, Chabris CF, Glaeser EL, Laibson DI, Guðnason V, Harris TB, Launer LJ, Purcell S, Smith AV, et al. The Promises and Pitfalls of Genoeconomics. *Annual Review of Economics*. 2012; 4:627-662.

Benjamin DJ, Cesarini D, van der Loos MJHM, Dawes CT, Koellinger PD, Magnusson PKE, Chabris CF, Conley D, Laibson D, Johannesson M, et al. The Genetic Architecture of Economic and Political Preferences. *Proceedings of the National Academy of Sciences*. 2012; 109(21):8026-8031.

Laibson D. Comment: Discussion of Poterba, Venti and Wise paper on Decumulation, presented at the Boulders Conference 2009 Wise DA. *Explorations in the Economics of Aging*, NBER, University of Chicago Press. 2011.

Fuster A, Hebert B, Laibson D. Natural Expectations, Macroeconomic Dynamics, and Asset Pricing. *NBER Macroeconomics Annual*. 2011; 26:1-48.

Beshears J, Choi J, Laibson D, Madrian B. Behavioral Economics Perspectives on Public Sector Pension Plans. *Journal of Pension Economics and Finance*. 2011; 10(2):315-336.

Choi J, Laibson D, Madrian B. \$100 Bills on the Sidewalk: Suboptimal Investment in 401(k) Plans. *Review of Economics and Statistics*. 2011; 93(3):748-763.

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Milkman KL, Beshears J, Choi JJ, Laibson D, Madrian BC. Using Implementation Intentions Prompts to Enhance Influenza Vaccination Rates. *Proceedings of the National Academy of Sciences*. 2011; 108(26):10415-10420.

Chauvin K, Laibson D, Mollerstrom J. Asset Bubbles and the Cost of Economic Fluctuations. *Journal of Money, Credit, and Banking*. 2011; 43:233-260.

Bennett DA, Boyle PA, Buchman AS, Laibson DI, Yu L. Cognitive Function is Associated with Risk Aversion in Community-Based Older Persons. *BMC Geriatrics*. 2011; 11(53).

Chabris CF, Hebert BM, Benjamin DJ, Beauchamp JP, Cesarini D, van der Loos MJHM, Johannesson M, Magnusson PKE, Lichtenstein P, Atwood CS, Freese J, Hauser TS, Hauser RM, Christakis NA, Laibson D. Most Reported Genetic Associations with General Intelligence Are Probably False Positives. *Psychological Science* 2011.

Beshears J, Choi JJ, Laibson D, Madrian BC, Weller B. Public Policy and Saving for Retirement: The "Autosave" Features of the Pension Protection Act of 2006. In: Siegfried JJ *Better Living Through Economics*; 2010.

Beshears J, Choi J, Laibson D, Madrian BC. How Does Simplified Disclosure Affect Individuals' Mutual Fund Choices?. In: Wise DA *Explorations in the Economics of Aging*. University of Chicago Press; 2010. pp. 75-96.

Beshears J, Choi J, Laibson D, Madrian BC. The Impact of Employer Matching on Savings Plan Participation under Automatic Enrollment. In: Wise DA *Research Findings in the Economics of Aging*. University of Chicago Press; 2010. pp. 75-96.

Laibson D, Mollerstrom J. Capital Flows, Consumption Booms and Asset Bubbles: A Behavioural Alternative to the Savings Glut Hypothesis. *The Economic Journal*. 2010; 120(544):354-374.

Choi J, Laibson D, Madrian B. Why Does the Law of One Price Fail? An Experiment on Index Mutual Funds. *Review of Financial Studies*. 2010; 23(4):1405-1432.

Albrecht K, Volz KG, Sutter M, Laibson DI, von Cramon YD. What is for me is not for you: brain correlates of intertemporal choice for self and others. *Social Cognitive and Affective Neuroscience*. 2010; 6(2):207-217.

Fuster A, Laibson D, Mendel B. Natural Expectations and Macroeconomic Fluctuations. *Journal of Economic Perspectives*. 2010; 24(4):67-84.

Laibson D. Comment: Policymaking Insights from Behavioral Economics. U.S. Household Saving Behavior: The Role of Financial Literacy, Information and Financial Education Programs, Federal Reserve Bank of

## CV – October 2018

Boston. 2009.

Choi J, Laibson D, Madrian B. Reducing the Complexity Costs of 401(k) Participation Through Quick Enrollment. In: Wise DA Developments in the Economics of Aging; 2009.

Agarwal S, Driscoll J, Gabaix X, Laibson D. The Age of Reason: Financial Decisions over the Life-Cycle and Implications for Regulation. Brookings Papers on Economic Activity. 2009; 2009(2):51-117.

Chabris CF, Laibson DI, Morris CL, Schuldt JP, Taubinsky D. The Allocation of Time in Decision-Making. Journal of the European Economic Association. 2009; 7(2):628-637.

Choi JJ, Laibson D, Madrian BC. Mental Accounting in Portfolio Choice: Evidence from a Flypaper Effect. American Economic Review. 2009; 99(5):2085-2095.

Carroll GD, Choi J, Laibson D, Madrian BC, Metrick A. Optimal Defaults and Active Decisions. Quarterly Journal of Economics [Internet]. 2009; 124(4):1639-1674.

Choi J, Laibson D, Madrian BC, Metrick A. Reinforcement Learning and Savings Behavior. Journal of Finance. 2009; 64(4):2515-2534.

Beshears J, Choi J, Laibson D, Madrian B. The Importance of Default Options for Retirement Saving Outcomes: Evidence from the United States. In: Kay SJ, Sinha T Lessons from Pension Reform in the Americas. Oxford University Press; 2008. pp. 59-87.

Gabaix X, Laibson D. The Seven Properties of Good Models. In: Caplin A, Schotter A The Methodologies of Modern Economics: Foundations of Positive and Normative Economics. Oxford University Press; 2008.

Chabris C, Laibson D, Schuldt J. Intertemporal Choice. Palgrave Dictionary of Economics. 2008.

Beshears J, Choi JJ, Laibson D, Madrian BC. How Are Preferences Revealed?. Journal of Public Economics. 2008; 92(8-9):1787-1794.

Chabris CF, Laibson D, Morris CL, Schuldt JP, Taubinsky D. Individual Laboratory-Measured Discount Rates Predict Field Behavior. Journal of Risk and Uncertainty. 2008; 37(2-3):237-269.

McClure S, Ericson K, Laibson D, Loewenstein G, Cohen J. Time Discounting for Primary Rewards. Journal of Neuroscience. 2007; 27(21):5796–5804.

Berns GS, Laibson D, Loewenstein G. Intertemporal choice – toward an integrative framework. Trends in Cognitive Sciences. 2007; 11(11):482-488.

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Benjamin DJ, Chabris CF, Glaeser EL, Gudnason V, Harris TB, Laibson DI, Launer L, Purcell S. Genoeconomics. In: Biosocial Surveys; 2007. pp. 304-335.

Gabaix X, Laibson D. Shrouded Attributes, Consumer Myopia, and Information Suppression in Competitive Markets. Quarterly Journal of Economics. 2006; 121(2):505-540.

Choi J, Laibson D, Madrian B, Metrick A. Saving for Retirement on the Path of Least Resistance. In: McCaffrey E, Slemrod J Behavioral Public Finance: Toward a New Agenda. New York: Russell Sage Foundation; 2006. pp. 304-351.

Gabaix X, Laibson D, Moloche G, Weinberg S. Costly Information Acquisition: Experimental Analysis of a Boundedly Rational Model. American Economic Review. 2006; 96(4):1043-1068.

Choi J, Laibson D, Madrian B, Metrick A. Passive Decisions and Potent Defaults. In: Wise D Analyses in the Economics of Aging. University of Chicago Press; 2005. pp. 59-78.

Beshears J, Choi J, Laibson D, Madrian B. Early Decisions: A Regulatory Framework. Swedish Economic Policy Review. 2005; 12(2):41-60.

Choi J, Laibson D, Madrian BC. Are Empowerment and Education Enough? Under-Diversification in 401(k) Plans. Brookings Papers on Economic Activity. 2005; 2005(2):151-198.

Choi J, Laibson D, Madrian B, Metrick A. Employee Investment Decisions about Company Stock. In: Mitchell O, Utkus S Pension Design and Structure: New Lessons from Behavioral Finance. Oxford University Press; 2004. pp. 121-136.

Choi J, Laibson D, Madrian B, Metrick A. For Better or For Worse: Default Effects and 401(k) Savings Behavior. In: Wise DA Perspectives in the Economics of Aging. University of Chicago Press; 2004. pp. 81-121.

Choi J, Laibson D, Madrian BC. Plan Design and 401(k) Savings Outcomes. National Tax Journal. 2004; 57(2):275-298.

McClure SM, Laibson D, Loewenstein G, Cohen JD. Separate Neural Systems Value Immediate and Delayed Monetary Rewards. Science. 2004; 306:503-507.

Choi JJ, Laibson D, Madrian BC, Metrick A. Optimal Defaults. American Economic Review Papers and Proceedings. 2003; 93:180-185.

Laibson D. Intertemporal Decision Making. Encyclopedia of Cognitive Science. 2003.

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Laibson D, Repetto A, Tobacman J. A Debt Puzzle. In: Aghion P, Frydman R, Stiglitz J, Woodford M Knowledge, Information, and Expectations in Modern Economics: In Honor of Edmund S. Phelps. Princeton: Princeton University Press; 2003. pp. 228-266.

Gabaix X, Laibson D. A New Challenge for Economics: 'The Frame Problem'. In: Broca I, Carillo J Collected Essays in Psychology and Economics. Oxford University Press; 2003.

Choi J, Laibson D, Metrick A. How does the Internet Affect Trading? Evidence from Investor Behavior in 401(k) Plans. *Journal of Financial Economics*. 2002; 64(3):397-421.

Glaeser EL, Laibson D, Sacerdote B. An Economic Approach to Social Capital. *The Economic Journal*. 2002; 112(483):F437-F458.

Choi J, Laibson D, Madrian B, Metrick A. Defined Contribution Pensions: Plan Rules, Participant Decisions, and the Path of Least Resistance. *Tax Policy and the Economy*. 2002; 16:67-114.

Harris CJ, Laibson D. Hyperbolic Discounting and Consumption. In: Dewatripont M, Hansen LP, Stephen Turnovsky Advances in Economics and Econometrics: Theory and Applications, Volume 1. Eighth World Congress; 2002. pp. 258-298.

Laibson D. Comment on Michael Hurd and James Smith's chapter, "Anticipated and Actual Bequests" Wise DA. *Themes in the Economics of Aging*, NBER, University of Chicago Press. 2001.

Laibson D. A Cue-Theory of Consumption. *Quarterly Journal of Economics*. 2001; 116(1):81-119.

Angeletos G-M, Laibson D, Repetto A, Tobacman J, Weinberg S. The Hyperbolic Consumption Model: Calibration, Simulation, and Empirical Evaluation. *Journal of Economic Perspectives*. 2001; 15(3):47-68.

Harris C, Laibson D. Dynamic Choices of Hyperbolic Consumers. *Econometrica*. 2001; 69(4):935-957.

Gabaix X, Laibson D. The 6D Bias and the Equity Premium Puzzle. *NBER Macroeconomics Annual*. 2001; 16:257-312.

Glaeser E, Laibson D, Scheinkman J, Soutter C. Measuring Trust. *Quarterly Journal of Economics*. 2000; 115(3):811-846.

Gabaix X, Laibson D. A Boundedly Rational Decision Algorithm. *American Economic Review Papers and Proceedings*. 2000; 90(2):433-438.

Laibson D. Comment: Choice Bracketing. *Journal of Risk and Uncertainty*, 19(1999): 201-2. 1999.

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